

TRAINER PROFILE

RAYMUNDO JEZIEL

PERSONAL DETAILS



Gender: Male

Nationality: Vietnamese

ACADEMIC RECORD

- 2006: Master of Business Administration, Preston University - USA
- 1989: BA, De La Salle University - The Philippines

PROFESSIONAL RECORD

- At present: Professional Trainer - VAPT
- Mar 2010 to date: **Towers Watson**
Senior Facilitator & Consultant
- Nov 2008 to 2012: **Corporate Training Solutions**
Senior Trainer
- June 2006 to 2008: **Nokia Academy**
Master Trainer
- June 2006 - Nov 2008: **Apollo Education & Training Organization**
Professional Development Trainer – Team Leader
- Jan 2006 to 2008: **Lecturer – Head of Room division**
Vietnam Australia Advanced College of Hotel Management – HCMC
- Aug 2005 – Jan 2006: **General Manager**
Ocean Star Resort – Phan Thiet, Binh Thuan, VN
- Dec 2002 – July 2005: **Customer Service Manager – Nationwide**
Prudential Vietnam Assurance PLC – VN
- Oct 1999 – Dec 2002: **Front Office Manager**
Renaissance Riverside Hotel Saigon – HCMC
- Jan 1999 – Oct 1999: **Manager**
Panorama 99 Lounge & Restaurant

TAAP International – Vung Tau, VN

- Jan 1998 – Jan 1999: **Marketing Officer**
The United Overseas Bank – HCMC
- Oct 1993 – Dec 1997: **Assistant Front Office Manager**
The Omni Saigon Hotel - HCMC
- Aug 1989 – Oct 1993: **Front Office Supervisor**
The Saigon Floating Hotel - HCMC

TRAINING EXPERIENCE

Customer Care	Presentation Skills	Supervisory Skills	Team Building
Negotiations	Time Management	Management Skills	Motivation Skills
Leadership Skills	Train the Trainer	Problem solving & Decision making	Personal Selling Skills
Communication and Interpersonal skills	Change Management	Meeting Management	Advanced Sales Skills
Influencing & Persuasion skills	Vietnamese cultural awareness	Western cultural awareness	Coaching Skills

CLIENTS LIST

Visa International	Mead Johnson	Chevron	Nokia
Eximbank	DIAGS	Pepsi	Beluxcham
Ikea	AC Nielsen	SK Melia Hanoi	Vietcombank

BBGV	Prudential Assurance	Viettel	Hatay Brewery (Tiger Beer)
Yamaha	Unesco	Vietnam Airlines	MPDF
Jonathan Charles Fine Furnitures	Apollo	IDP	Beaufour Ipsen
Prudential Finance	Bong Mieu Gold Mining Co	Pacific Airlines	TIAGS
Vbard	Dong A bank	VMS Mobifone	Siemens
CBRE	Medigroup	Cimigo	DKSH
Novartis	Boehringer Ingelheim	Bệnh viện Bạch Mai	Coca cola
CIDA/SBV	Moc Chau Milk	Eden Real	Exotissimo
FPT Telecom	FSOFT	FPT Distribution	Jaccar
LDC Design & Construction	Zuellig Pharma VN	Megastar	Vietnam Aircaterers
SAGS	Tetra Pak	Metro VN	ABBank
Mitsui & Co Vietnam	Big C	PV Drilling Co	Eyes Hospital HCMC
Dragon Capital	Thang Long Securities	Ajinomoto	Unilever

Nam Con Son pipeline	Sony	Bayer	Norfolk Hotel
Schoeller Bleckmann	State Bank of Vietnam	Premiere Oil	BaoViet Holding
Phu My Plastic & Chemicals	Fuji Film	Ford VN	Nestle Vietnam
Metro Cash & Carry	PVEP	PV Gas	BTA Management
Great Eastern	Sofitel Saigon Hotel	PEB Steel	Duxton Hotel Saigon
Toyota Motor Vietnam	Deloitte	Sofitel Plaza Saigon	Daiichi – Life
Sandoz	Coats Phong Phu	Hoffmann La Roche	Holcim Cement
TRB Chêmdica	Gedeon Richter	Perfetti Van Melle	FV Hospital
Lafarge	SSI	Petrolimex	Hoang Long Hoan Vu JOC
HR2B	Bouygues Construction	Invida Private Ltd	Crown Saigon Ltd
Innovative Marketing	Ha Tien cement	PPF	AMCHAM
Liberty Insurance	PVD Well Services	Fairfield VN	PV Insurance
Saigon Commercial Bank	Fonterra	Mekong Energy	ISB Vietnam

Bosch	Delta	DHL	Savills
Amway	BASF	JVPC	Bureau Veritas
Akzo Nobel	BTA	KCN VietNam - Singapore	FTG
Tae Kwang	Capitaland	Unico	KPMG
Microsoft	VSIP	SANOFI	CX TECHNOLOGY

